

# **Our Specialty is Enhancing Yours**

# WHY OLD REPUBLIC SPECIALTY INSURANCE UNDERWRITERS?

You want a partner who understands your business. One that is financially stable and here to support you over the long- term. When you choose Old Republic Specialty Insurance Underwriters (ORSIU), you have a partner who delivers on its promises, offers innovative thinking, and works with you to make your program the best that it can be. Our dedicated experts average 15 years of experience in the Specialty Programs segment and are focused solely on programs with program administrators.



## FINANCIAL STRENGTH & STABILITY

Old Republic General Insurance Group offers a wide variety of property & casualty insurance coverages and related services, and our parent company, Old Republic International Corporation, is one of the nation's 50 largest shareholderowned insurance organizations and currently ranks among the *Fortune 500* list of the nation's largest companies. Old Republic Specialty Insurance Underwriters insurance contracts are issued by one or more of the following: Pennsylvania Manufacturers' Association Insurance Company; Manufacturers Alliance Insurance Company; Pennsylvania Manufacturers Indemnity Company, which are members of Old Republic Insurance Group and are rated **A+ (Superior) XV** by AM Best, **A+** by S&P Global, and **A2 Stable** by Moody's.

## **OUR CAPABILITIES**

We offer admitted and non-admitted capabilities in all 50 states. Our admitted paper is ISO-based with class specific enhancements available. Our team is also experienced in customizing products for programs serving specific niches.

## LINES OF COVERAGE

- Auto Liability (\$1M), Auto Physical Damage
- Crime (\$1M)
- Cyber Liability
- Equipment Breakdown (limits based on class)
- General Liability (\$1M/\$3M per occurrence)
- Professional Liability (\$1M per occurrence)
- Property, including Inland Marine (up to \$80M per risk)
- Umbrella/Excess (up to \$10M)
- Workers' Compensation (statutory limits)



#### FLEXIBLE APPROACH

We create partnerships intended to endure the insurance cycle and produce positive, long-term results. Our partners have deep knowledge in their niches and are capable of underwriting, rating, billing, and policy issuance. Our flexible approach allows us to deploy our policy systems or take an electronic interface. We focus on multiline business and offer an unbundled services model through TPAs experienced in the class or we can bundle claims management through our affiliated TPA.

#### COMPETITIVE DISTINCTION

Our program specialists are passionate about the work they do. We execute the right solutions not only to meet a program's insurance needs, but also to help improve its business and positively impact its bottom line. We take a collaborative approach to getting to know each program's unique challenges and opportunities, and can respond quickly and effectively to meet its needs - today and for years to come.



# SERIOUS ABOUT OUR PARTNERS' & CLIENTS' SUCCESS

We work closely with program specialists who are committed to long-term partnerships with their clients. Our success is measured by the results we achieve with them.

#### For additional information, please contact:

Bill Franchi President, Chief Underwriting Officer 215.514.2155 bfranchi@orsiu.com

Melissa Dreyer Vice President, Program Underwriter 215.990.7513 mdreyer@orsiu.com Bill Gallagher Vice President, Program Underwriter 732.379.7195 bgallagher@orsiu.com

Barb Kenyon Senior Vice President, Head of Specialty Programs 847.748.4228 bkenyon@orsiu.com Jim Gow Vice President, Team Lead 267.275.3676 jgow@orsiu.com

Anna Munoz Vice President, Program Underwriter 224.446.2433 amunoz@orsiu.com Kelly Kalinka Vice President, Program Underwriter 224.290.6500 kkalinka@orsiu.com

Sean Rancourt Vice President, Team Leader 860.491.6926 srancourt@orsiu.com

